

Agenda

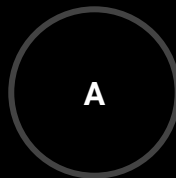
# ● Overview

Overview

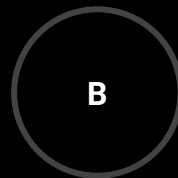
# ● Team at Amazon



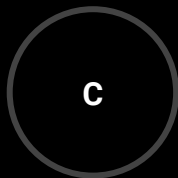
UX/UI Designer



PM



Front SWE



CX Specialist



UX Researcher

Overview

# ● Project

## Problem Scope

The QD modules across AB had inconsistent user interfaces, copy content, system response feedback, and technical functionality.

## Success Metric

Creating a scalable and unified Quantity Discount (QD) module for managing and adding QDs on Amazon Business (AB); increasing customer engagement, sales.

Agenda

- **Prototype**



## Set quantity discounts

Your discounts will be available to business customers.



AmazonBasics AA  
High-Capacity Ni-M...

Your B2B price  
\$10.00

Quantity Price

2	\$8.99
---	--------

4	\$8.49
---	--------

8	\$7.99
---	--------

e.g. 48+	\$10.00
----------	---------

e.g. 156+	\$10.00
-----------	---------

[See winning discounts](#)

Save and apply

Agenda

- **Old User Experience**

# Manage Inventory

[Learn more](#) | [Take the tour](#) | [Rate this page](#)

Add a Variation Add a product Preferences: 12 columns hidden NEW

Action on 0 selected   149 product(s)

Filters: Status:  All  Active  Inactive  Incomplete  Listing Removed Fulfilled By:  All  Amazon  Merchant

<input type="checkbox"/>	Status	Image	SKU Condition	Custom	Product Name ASIN	Date Created Status Changed Date	Available	Estimated fee per unit sold	Price + Shipping	Business Price + Shipping	Lowest Price + Shipping	Save all
<input type="checkbox"/>	Inactive (Out of Stock)		E8-TENR-JRCV New	Disabled	Ticonderoga Neon Pencils, #2 Pre-Sharpended Wood Pencils with Erasers, 18-Count, 13018 B0778K1HJG	07/14/2020 16:05:09 07/14/2020 16:05:17	0	-- \$ 10.99	\$ 10.99	\$ 5.99 + \$0.00	<input type="button" value="Edit"/>	<input type="button" value="v"/>
<input type="checkbox"/>	Inactive (Out of Stock)		52-AYP8-DKH3 New	Disabled	Georgia-Pacific Spectrum Standard 92 Multipurpose Paper, 8.5 x 11 Inches, 1 box of 3 packs (1500 Sheets) (998606) B008B5DJU6	08/30/2019 17:23:22 01/30/2020 15:30:08	0	\$8.61	\$			
<input type="checkbox"/>	Inactive <small>Potential high pricing error</small>		Shivansh123 New	Disabled	TANTEK bb-093-protector Bubble Free, Hd Clear, Anti Scratch/Glare/Fingerprint Tempered Glass Screen Protector for iPod Touch 6G and 5G, 2 Piece B01HGSC2CZ	06/27/2019 17:37:26 04/07/2020 02:20:19	50	-- \$	\$			
<input type="checkbox"/>	Inactive		Shiv777 New	Disabled	Temdan iPod Touch 5/6 IP68 Waterproof Case Built in Screen Protector Shockproof Case for iPod Touch 5/6 B071WWK5F2	06/19/2019 12:10:02 09/20/2019 14:37:01	150	-- \$	\$			
<input type="checkbox"/>	Inactive (Out of Stock)		Shivansh New	Disabled	Cradlepoint AER1600LP6-NA-M Advanced Edge Router for LTE Advanced and HSPA+ B01ENZ5IZ4	06/19/2019 12:05:24 06/08/2020 20:40:28	0	\$80.53	\$			
<input type="checkbox"/>	Inactive (Blocked)		ShivanshSKU Used - Good	Disabled	KabelDirekt 3 feet 4K 60 Hz DisplayPort Cable, Version 1.2, Male Connector with Locking and Nylon Sheath - Pro Series B06ZYBV1NK	06/17/2019 19:22:20 03/18/2020 18:01:00	50	-- \$	\$			
<input type="checkbox"/>	Active		ShivanshSKU2 New	Disabled	RKH Super Masking Tapes B00V5D4VX8	06/05/2019 21:11:15 06/05/2019 21:11:13	50	\$14.17	\$			
<input type="checkbox"/>	Active		DW-ON00-KKDI New	Disabled	12 Uni-ball Gel Pens B007URGSP2	05/06/2019 18:00:48 05/06/2019 18:00:47	3	\$2.50	\$			
<input type="checkbox"/>	Inactive		HA-6B4F-660R New	Disabled	Pentel EnerGel Deluxe RTX Retractable 0.7mm Fine Line Metal Tip Liquid Gel Pen , Black Ink, 3 Set, 5 pens per set B01NAZGDP6	07/17/2018 12:28:25 03/18/2020 04:02:55	500	-- \$ 45.99	\$ 43.99	\$ 31.66 + \$0.00	<input type="button" value="Edit"/>	<input type="button" value="v"/>

**Quantity discounts**

Percent off business price

Minimum quantity	5	get	7	% off	\$10.22	<input type="button" value="x"/>
Minimum quantity	10	get	8	% off	\$10.11	<input type="button" value="x"/>
Minimum quantity	15	get	9	% off	\$10.00	<input type="button" value="x"/>
Minimum quantity	20	get	10	% off	\$9.89	<input type="button" value="x"/>

Fixed prices

To remove all Quantity Discounts, see 'Remove Business Prices' in help content

Manage Pricing [Learn more](#) | [Rate this page](#)

Add a product

Preferences: 11 columns hidden

Action on 0 selected ▾

Search SKU, Title, ISBN, ASIN

Search

3 product(s)

Filters: Status:  All  Active  Inactive  Incomplete  Listing RemovedFulfilled By:  All  Amazon  Merchant

Additional filters ▾

<input type="checkbox"/>	Image	SKU Condition	Custom	Product Name ASIN	Sales Rank	Sales History Last 30 days	Estimated fee per unit sold	Price + Shipping	Business Price + Shipping	Lowest Price + Shipping	Buy Box Price + Shipping	Save all
<input type="checkbox"/>		ShivanshSKU2 New	Disabled	RKH Super Masking Tapes B00V5D4VX8	-	0 ▾	\$14.17 ▾	\$ 90.00 + \$4.49	\$ 90.00 + \$4.49	✓ Lowest	+ ..	Match Low Price ▾
<input type="checkbox"/>		DW-ON00-KKDI New	Disabled	12 Uni-ball Gel Pens B007URGSPZ	153,293 Office Products	0 ▾	\$2.50 ▾	\$				
<input type="checkbox"/>		IU-N7HQ-RNOQ New	Disabled	Studio G - Katie & Company - Rubber Stamps - Variety of Designs (Hello) B00WQJ3M3Q	2,179,911 Toys & Games	0 ▾	\$3.10 Includes \$2.50 FBA Fee ▾	\$				

Page 1 of 1 Go

## INTERNAL ONLY MESSAGE

Request time: 145ms  
MarketplaceID: ATVPDKIKX0DER  
MerchantID: A17WRMPMGJ376

Help Program Policies English

## Quantity discounts

 Percent off business price Fixed prices









Minimum quantity	2	Your price/unit	\$ 81.00	x
Minimum quantity	5	Your price/unit	\$ 75.00	x
Minimum quantity	10	Your price/unit	\$ 72.00	x
Minimum quantity	12	Your price/unit	\$ 71.00	x

Add more thresholds

Set prices

To remove all Quantity Discounts, see 'Remove Business Prices' in help content



OVERDUE Feb 12th, 2020 11:59 pm PDT		RKH Super Masking Tapes SKU: ShivanshSKU2 Available inventory: 50  Fulfilled by: Merchant Shipping  : Migrated Template	100	\$71.00 100 units \$90.00 1 unit	\$71.00 100 units \$90.00 1 unit	\$7,100.00	<a href="#">Manage your discounts</a> <a href="#">Ignore</a>
OVERDUE Jan 31st, 2020 11:59 pm PDT		RKH Super Masking Tapes SKU: ShivanshSKU2 Available inventory: 50  Fulfilled by: Merchant Shipping  : Migrated Template	100	\$71.00 100 units \$90.00 1 unit	\$71.00 100 units \$90.00 1 unit	\$7,100.00	<a href="#">Manage your discounts</a> <a href="#">Ignore</a>
OVERDUE Jan 30th, 2020 11:59 pm PDT		RKH Super Masking Tapes SKU: ShivanshSKU2 Available inventory: 50 Fulfilled by: Merchant Shipping  : Migrated Template	50	\$71.00 50 units \$90.00 1 unit	\$71.00 50 units \$90.00 1 unit	\$3,550.00	<a href="#">Manage your discounts</a> <a href="#">Ignore</a>

### Manage your quantity discounts ✕

These discounts are available to all business customers.  
Use customer requests to help inform your quantity discounts.

Shipping: Migrated Template

Fixed price  % off

Minimum quantity **Your price per unit**

2	81.00
5	75.00
10	72.00
12	71.00

[Update your discounts](#) [Cancel](#)

OVERDUE Jan 29th, 2020 11:59 pm PDT		RKH Super Masking Tapes SKU: ShivanshSKU2 Available inventory: 50  Fulfilled by: Merchant Shipping  : Migrated Template	67	\$71.00 67 units \$90.00 1 unit	\$71.00 67 units \$90.00 1 unit	\$4,757.00	<a href="#">Manage your discounts</a> <a href="#">Ignore</a>
---	---	---	----	--	--	------------	---

## Create a new pricing rule

### 1 Rule name

Business pricing rule  
ciditest4

[Edit](#)

### 2 Marketplaces selected

You have chosen 1 marketplace:  
Amazon.com

[Edit](#)

### 3 Define rule parameters

Select the parameters for your rule.

Amazon.com Close x

Define below the pricing attributes you want to set in Amazon.com

Provide a business discount:

At least  units for  % percent off

At least  units for  % percent off [Remove](#)

At least  units for  % percent off [Remove](#)

At least  units for  % percent off [Remove](#)

At least  units for  % percent off [Remove](#)

[+ Add a quantity discount threshold](#)

[Save this rule in Amazon.com](#)

### Tips to set your parameters

**Tip 1:** Remember to save your parameters selection before proceeding to the next marketplace.

**Tip 2:** You must select rule parameters for all Marketplaces that you have selected in '2 Marketplaces' before you can proceed to '3 Marketplaces' selection. If you change your mind for a particular marketplace, go to '2 Marketplaces' to remove the marketplace or add additional marketplace(s) that you have missed.

### Manage your quantity discounts

These discounts are available to all business customers.  
Use customer requests to help inform your quantity discounts.

Shipping: Migrated Template

Fixed price  % off

Minimum quantity	Your price per unit
<input type="text" value="2"/>	<input type="text" value="\$1.00"/>
<input type="text" value="5"/>	<input type="text" value="75.00"/>
<input type="text" value="10"/>	<input type="text" value="32.00"/>
<input type="text" value="12"/>	<input type="text" value="75.00"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>

0000000  
Jan 29th, 2020  
11:58 pm PST



0001 Super-Marketing Team  
SKU: 0000000002  
Available Inventory: 10  
Fulfilled by: Merchant  
Shipping: Migrated Template

67

\$71.00  
\$7.00  
\$90.00  
1 unit

\$71.00  
\$7.00  
\$90.00  
1 unit

\$4,767.00

[Manage your discounts](#)

[Ignore](#)

Previous   Next

10 results per page

[Feedback](#)

The "Fixed price" and "% off" can be confusing considering the latter is referring to taking a percentage off the business price aka "Fixed price".

The information icon tells users the QD refers to their business price but it fails to mention that the business price is also the fixed price. So users may fail to make that connection.

The information icon which prompts a tooltip to display more relevant information may also be conveyed better as a question mark.

The cancel button is not consistent with the other QD module which does not have a cancel button. It only has an "X" to exit the module.

The "Your price per unit" text field containers do not have "\$" placeholders compared to the other QD module.

The threshold text field containers open up all at once opposed to the other QD module which only shows a threshold if it is pre-populated or yet to be filled.

0000000  
Jan 29th, 2020  
11:58 pm PST



0001 Super-Marketing Team  
SKU: 0000000002  
Available Inventory: 10  
Fulfilled by: Merchant  
Shipping: Migrated Template

10

\$71.00  
\$0.00  
\$90.00  
1 unit

\$71.00  
\$0.00  
\$90.00  
1 unit

\$5,550.00

[Manage your discounts](#)

[Ignore](#)

### Manage your quantity discounts

These discounts are available to all business customers.  
Use customer requests to help inform your quantity discounts.

Shipping: Migrated Template

Fixed price  % off

Minimum quantity	Your discount %	Your price per unit
<input type="text" value="2"/>	<input type="text" value="10"/> %	<input type="text" value="\$81.00"/>
<input type="text"/>	<input type="text" value=""/> %	<input type="text"/>
<input type="text"/>	<input type="text" value=""/> %	<input type="text"/>
<input type="text"/>	<input type="text" value=""/> %	<input type="text"/>
<input type="text"/>	<input type="text" value=""/> %	<input type="text"/>

0000000  
Jan 29th, 2020  
11:58 pm PST



0001 Super-Marketing Team  
SKU: 0000000002  
Available Inventory: 10  
Fulfilled by: Merchant  
Shipping: Migrated Template

67

\$71.00  
\$7.00  
\$90.00  
1 unit

\$71.00  
\$7.00  
\$90.00  
1 unit

\$4,767.00

[Manage your discounts](#)

[Ignore](#)

Previous   Next

10 results per page

[Feedback](#)

The "Your discount %" copy is different from other QD modules which read "Percent off business price" which can be confusing since they mean the same thing yet say two different things.

(Potentially test different types of copy to see which prompts more user engagement)

"Your price per unit" is not aesthetically pleasing. It is not a clickable feature, the way it flanks the action area is purposeful, however, it looks like a mistake.

(Find and test different ways to represent the auto-calculation without distracting from the action area)

Only one focus selector is necessary here. The underline makes the text harder to read. The change in color of the text button is enough of a visual cue to let the user know that the text is clickable.

(What does the "Ignore" text button do?)

Quantity discounts

Percent off business price

Minimum quantity 5 per price 7 % off \$10.22 x

Minimum quantity 10 per price 8 % off \$10.11 x

Minimum quantity 15 per price 9 % off \$10.00 x

Minimum quantity 20 per price 10 % off \$9.89 x

Add more thresholds

**Set price**

Fixed prices

To remove all Quantity Discounts, see "Remove Business Price" in help content

+\$4.00 Quantity discounts -\$4.00 Match price

The radio button can be switched between percent off and fixed prices without losing any unofficial set prices, however, there is nothing indicating the user to know that. Radio buttons actually imply the opposite, by clicking one of the two buttons the user would be de-selecting or erasing any previously selected or entered content.

(Find a way to indicate to the user that they can switch between buttons without losing any data — test out different buttons — text btn, toggle btn)

The inactive radio button tab is grey but the main larger tab on the screen is also grey with active buttons. This is misleading.

(Find and test a better way to indicate inactivity in the button that is consistent with the rest of the screen.)

Quantity discounts

Percent off business price

Fixed prices

Minimum quantity 5 per price/unit 10.75 x

Minimum quantity 10 per price/unit 10.50 x

Minimum quantity 15 per price/unit 10.25 x

Minimum quantity 20 per price/unit 10 x

Add more thresholds

**Set price**

To remove all Quantity Discounts, see "Remove Business Price" in help content

+\$4.00 Quantity discounts -\$4.00 Match price

The copy for the "Fixed prices" text field container is not aesthetically pleasing. The container covers the text and serves as a distraction.

(Find and test different copy that is not cluttering the QD module.)

There is nothing indicating to the user which item they are currently setting QDs for. The user can get distracted outside of this experience and return to it 5 mins later and totally forget which product they were setting QDs for.

This is a problem for users who might get a full cognitive load and lose focus on what their task was.

"To remove all..." is confusing; is it referring to every quantity discount on the screen or is it only referring to the active QD module?

(Find and test solution that indicates to users exactly which product they have selected for QDs editing.)

(Find and test better way to convey users have the option to delete their QDs — possibly say "Want to remove all Quantity Discounts?" then flank a question icon to the right to let users know there is more relevant information behind the text button.)

This debug console displays only for Amazon internal users

Product	Status	Description	Start Date	End Date	Quantity	Unit Price	Total Price	Discount	Final Price
Inactive (Out of Stock)	Disabled	Fluorene Neon Pencils, #2 Pre-Sharpened Wood Pencils with Erasers, 18-Count, 13078	07/14/2020 14:05:09	07/14/2020 14:05:11	0	\$0.00	\$0.00	\$0.00	\$0.00
Inactive (Out of Stock)	Disabled	Georgia-Pacific® Spectrum Standard 92 Multipurpose Paper, 8.5 x 11 inches, 1 box of 3 pack	08/30/2019 17:23:22	07/30/2020 15:30:08	0	\$6.61	\$45.00	\$44.40	\$12.38
Inactive (Potential high pricing error)	Disabled	TaskFox 56-093 protector Bubble Free, HD Clear, Anti Scratch/Glars/Fingerprint Tempered Glass Screen Protector for iPad Touch 5G and 5G, 2 Piece	06/27/2019 17:37:26	06/07/2020 02:20:19	50	\$40.00	\$19.20	\$4.95	\$0.99
Inactive	Disabled	Temkor iPad Touch 5/6 IPS Retina Waterproof Case Built in Screen Protector Shockproof Case for iPad Touch 5/6	06/19/2019 12:10:02	09/20/2019 14:37:01	150	\$30.00	\$30.00	\$0.00	\$0.00
Inactive (Out of Stock)	Disabled	Credentia AER1600LP-NA-M Advanced Edge Router for LTE Advanced and HSPA+	06/19/2019 12:05:24	06/06/2020 20:40:28	0	\$80.53	\$1,000.00	\$960.90	\$30.00
Inactive (Blocked)	Disabled	KubotDisplay 3 Year 4K 60 Hz DisplayPort Cable, Version 1.2, Male Connector with Locking a HD Nylon Sheath - Pro Series	06/17/2019 19:22:20	05/18/2020 18:01:00	50	\$20.00	\$20.00	\$0.00	\$0.00

Quantity discounts (7) - Your change is being processed. It may take up to 15 minutes to take effect.

The success message occurs immediately after setting QDs. The green is nice as it shows the user their task was completed successfully, however, the two sentences reads as a mini paragraph. Which is hardly a success message.

(Find and test new copy letting the users know their task setting QDs was successfully done.)

Product	Status	Description	Start Date	End Date	Quantity	Unit Price	Total Price	Discount	Final Price
Inactive (Out of Stock)	Disabled	Georgia-Pacific® Spectrum Standard 92 Multipurpose Paper, 8.5 x 11 inches, 1 box of 3 packs (1500 Sheet) (288426)	08/30/2019 17:23:22	07/30/2020 15:30:08	0	\$6.61	\$0.00	\$0.00	\$0.00
Inactive (Potential high pricing error)	Disabled	TaskFox 56-093 protector Bubble Free, HD Clear, Anti Scratch/Glars/Fingerprint Tempered Glass 5 Screen Protector for iPad Touch 5G and 5G, 2 Piece	06/27/2019 17:37:26	06/07/2020 02:20:19	50	\$40.00	\$19.20	\$4.95	\$0.99
Inactive	Disabled	Temkor iPad Touch 5/6 IPS Retina Waterproof Case Built in Screen Protector Shockproof Case for iPad Touch 5/6	06/19/2019 12:10:02	09/20/2019 14:37:01	150	\$30.00	\$30.00	\$0.00	\$0.00
Inactive (Out of Stock)	Disabled	Credentia AER1600LP-NA-M Advanced Edge Router for LTE Advanced and HSPA+	06/19/2019 12:05:24	06/06/2020 20:40:28	0	\$80.53	\$1,000.00	\$960.90	\$30.00
Inactive (Blocked)	Disabled	KubotDisplay 3 Year 4K 60 Hz DisplayPort Cable, Version 1.2, Male Connector with Locking and Nylon Sheath - Pro Series	06/17/2019 19:22:20	05/18/2020 18:01:00	50	\$20.00	\$20.00	\$0.00	\$0.00
Active	Disabled	3M Super Masking Tapes	06/05/2019 21:11:15	06/05/2019 21:11:15	50	\$14.17	\$708.50	\$0.00	\$708.50

**Quantity discounts**

**Percent off business price**

Minimum quantity  get  % off \$10.22 ✕

Minimum quantity  get  % off \$10.66 ✕

Minimum quantity  get  % off \$10.55 ✕

Minimum quantity  get  % off \$10.77 ✕

**1 Each threshold must be higher than the previous**

**1 Each percent discount must be larger than the previous**

Add more thresholds.

Fixed prices

The error messages are appropriate, however, they can be replaced in the event that users are allowed to enter information how they see it without thinking about numerical order.

The only error message that should be implemented which is missing is the fact users cannot enter two discount prices for the same minimum quantity.

(Include in spec notes to SWE: automate the input to be output in numerical order)

Product	SKU	Status	Description	Created	Updated	Quantity	Price
Inactive (Out of Stock)	13-APPS-2842	Disabled	Georgia-Pacific Spectrum Standard 92 Multipurpose Paper, 8.5 x 11 inches, 1 box of 3 pack + (1)50 Sheets (599806)	06/30/2019 17:25:22	07/30/2020 15:50:08	0	\$4.4
Inactive - Potential high pricing error	Shoemph123	Disabled	TEKTON 96-993 protector Bubble Free, 94 Claps, Anti Scratch/Glarks/Fingerprint Tempered Glass Screen Protector for iPad Touch 6S and 5S, 2 Piece	06/27/2019 17:57:26	04/07/2020 02:20:19	50	
Inactive	Sho777	Disabled	Templee iPad Touch 5/6 IPS Waterproof Case Built in Screen Protector Shockproof Case for iPad Touch 5/6	06/19/2019 12:10:02	07/30/2019 14:57:01	150	
Inactive (Out of Stock)	Shoemph	Disabled	Culligan AER140SLPS-NA-H Advanced Edge Router for LTE Advanced and HSPA+	06/19/2019 13:05:24	06/06/2020 20:40:28	0	\$80.5
Inactive (Blocked)	Shoemph01	Disabled	KabelDirect 3 Feet 4K 60 Hz DisplayPort Cable, Version 1.2, Male Connector with Locking a	06/19/2019 19:23:20	07/16/2020 18:01:00	50	
Inactive	Shoemph012	Disabled	SWI Super Reading Pen	06/05/2019 21:15:16			\$14.7

Quantity discounts [1]

Percent off business price

- Minimum quantity 5 get 7.00 % off \$10.22
- Minimum quantity 6 get % off \$-
- Minimum quantity 7 get 10 % off \$9.89

A valid discount percentage is required

A valid quantity threshold is required

Add more thresholds

Set prices

Fixed prices

The invalid data input error messages work, however, the error messages could be prompted directly next to the relative text field container.

(Yet and test ways to possibly prevent these error messages altogether)

Seller SKU

Once submitted, this field cannot be changed

Condition

Your price

Fulfillment Channel

I will ship this item myself (Merchant Fulfilled)

Amazon will ship and provide customer service (Fulfilled by Amazon)

ⓘ You have chosen to have Amazon Fulfilled orders for this item. Your item will be available for sale, when Amazon receives it. Fulfillment by Amazon fees will apply. Learn More

Should the QD feature be implemented to add a single product experience within the normal view?

(I believe it should be added to the normal view considering a goal is to increase the number of users that use QDs, consequently increasing the number of products sold by the user thus increasing their revenue — if it is added to the advanced view their option to add QDs may become an afterthought instead of one of the first things they think about when making a product offering to the B2B + B2C marketplaces.)

Advanced View

Shipping Template

Seller SKU

Once submitted, this field cannot be changed

Should the QD feature be implemented to add a single product experience within the advanced view?

Agenda

- **User Research**

User Research

80%

1 million+ customers

of users were SMBs and  
quantity discounts was offered  
on 79.3 million products



→ Freshly Picked NEW REPUBLIC



User Research

# ● Usability Findings

## Old User Experience

Sellers rarely knew how to delete QDs, they mainly used MYI to set QDs, and wanted flexibility when setting QDs.

## New User Experience

All the sellers rated ease of use for deleting discounts a 7, with 1 = very difficult and 7 = not at all difficult.

Half of sellers preferred to have quantity text field automated by Amazon.

Mocks

# ● Explorations

### Quantity Discounts



Set quantity and discount based on the number of units in a single purchase and apply by product categories, SKUs, and marketplaces. [Learn more](#)

Discount price

Percent off

Categories

SKUs

Marketplaces

Quantity

Discount

5+

10+

15+

[+ Add quantity discount tier](#)

Save and apply

[Cancel](#)

### Quantity Discounts



Dollar price

Percent off

Quantity

Discount

5+

10+

15+

20+

25+

Submit

[Cancel](#)

[Delete all quantity discounts](#)

### Quantity Discounts



Departments

Grocery

Software

Industrial

Electronics

Office Products

Home & Kitchens

Safety

Tools & Ho

Quantity

Discount

5+

% off

10+

% off

15+

% off

20+

% off

25+

% off

Submit

[Cancel](#)

[Delete all quantity discounts](#)

## Quantity Discounts



Leverage Amazon's Quantity Discount recommendations based on competitive market prices for this ASIN to optimize your sales. [Learn more](#)

	Percent	Volume
Quantity	Discount	Price
0+	0 % off	\$0
0+	0 % off	\$0
0+	0 % off	\$0
0+	0 % off	\$0
0+	0 % off	\$0
Market Price		\$10.10

[Preview on AB Marketplace](#)

Save and apply

## Quantity Discounts



Leverage Amazon's Quantity Discount recommendations based on competitive market prices for this ASIN to optimize your sales. [Learn more](#)

	Percent	Volume
Quantity	Discount	Price
5+	9 % off	\$9.10
0+	0 % off	\$0
0+	0 % off	\$0
0+	0 % off	\$0
0+	0 % off	\$0
0+	0 % off	\$0
Market Price		\$10.10

[Preview on AB Marketplace](#)

Save and apply

## Quantity Discounts



Leverage Amazon's Quantity Discount recommendations based on competitive market prices for this ASIN to optimize your sales. [Learn more](#)

	Percent	Volume
"AB Marketplace preview"		
Quantity	Units	Price
5+	5+	\$9.10
0+	10+	\$9.00
0+	15+	\$8.90
0+	20+	\$8.80
0+	25+	\$8.70
Market Price	Quantity discounts provided by Amazon	

[Preview on AB Marketplace](#)

Save and apply

## Quantity Discounts



Leverage Amazon's Quantity Discount recommendations based on competitive market prices for this ASIN to optimize your sales. Apply only one. [Learn more](#)

### Amazon Recommendations

Moderate Risk

4 QD tiers  
12% sales increase

[Apply](#)

High Risk

5 QD tiers  
16% sales increase

[Apply](#)

Low Risk

2 QD tiers  
7% sales increase

[Apply](#)

[Create your own discounts](#)

Save and apply

## Quantity Discounts



Leverage Amazon's Quantity Discount recommendations based on competitive market prices for this ASIN to optimize your sales. Apply only one. [Learn more](#)

### Amazon Recommendations

Moderate Risk

4 QD tiers  
12% sales increase

[Apply](#)

High Risk

5 QD tiers  
16% sales increase

[Apply](#)

Low Risk

2 QD tiers  
7% sales increase

[Apply](#)

[Create your own discounts](#)

Save and apply

[Cancel](#)

## Quantity Discounts



You updated your quantity discounts.

[Preview your QD table on AB Marketplace](#)

## Set quantity discounts



These will be available to business customers.

### Buy box winning discounts

#### Buy box win QD



AmazonBasics AA  
High-Capacity Ni-  
MH Recharg...

B2B price **\$9.79**

5 QD tiers



#### Buy box QD



AmazonBasics AA  
High-Capacity Ni-  
MH Recharg...

B2B price **\$9.90**

3 QD tiers



#### Buy box QD



AmazonBasics AA  
High-Capacity Ni-  
MH Recharg...

B2B price **\$9.91**

Dismiss

See your QD comparison

#### Your QD



AmazonBasics AA  
High-Capacity Ni-  
MH Recharg...

B2B price **\$10.00**

## Set quantity discounts



These will be available to business customers.

### Your QD comparison

#### Your QD



AmazonBasics AA  
High-Capacity Ni-  
MH Recharg...

B2B price **\$10.00**

5 QD tiers



#### Buy box win QD



AmazonBasics AA  
High-Capacity Ni-  
MH Recharg...

B2B price **\$9.79**

5 QD tiers



< Return to buy box winning discounts

## Set quantity discounts



These will be available to business customers.

### Buy box win QD



AmazonBasics AA  
High-Capacity Ni-  
MH Recharg...

B2B price  
**\$9.79**

#### Units

#### Price

5+

**\$7.82**

10+

**\$7.00**

15+

**\$6.90**

20+

**\$6.80**

25+

**\$6.70**

< Return to your QD comparison

## Quantity Discounts



Set Quantity Discounts for Business buyers.

Wilson Prime All Court Tennis Balls

	<u>Percent</u>	<u>Volume</u>	
Quantity	Discount		Price
5+	9 %		\$9.10
10+	10 %		\$9.00
15+	11 %		\$8.90
20+	12 %		\$8.80
25+	13 %		\$8.70
Business Price			\$10.00

[See Buy Box Win on Amazon Business](#)

Save and apply

## Quantity Discounts



Set Quantity Discounts for Business buyers.

Wilson Prime All Court Tennis Balls

	<u>Percent</u>	<u>Volume</u>	
Quantity			Price
5+			\$9.10
10+			\$9.00
15+			\$8.90
20+			\$8.80
25+			\$8.70
Business Price			\$10.00

[See Buy Box Win on Amazon Business](#)

Save and apply

## Quantity Discounts



Set Quantity Discounts for Business buyers.

Wilson Prime All Court Tennis Balls

	<u>Percent</u>	<u>Volume</u>	
Quantity			Price
5+			\$9.10
10+			\$9.00
15+			\$8.90
20+			\$8.80
25+			\$8.70
Business Price			\$10.00

[See Buy Box Win on Amazon Business](#)

Save and apply

Options

[Automate Pricing](#)

[Edit](#)

## Quantity Discounts



Set Quantity Discounts for Business buyers.

Wilson Prime All Court Tennis Balls

	<u>Percent</u>	<u>Volume</u>	
Quantity			Price
5+			\$9.10
10+			\$9.00
15+			\$8.90
20+			\$8.80
25+			\$8.70
Business Price			\$10.00

[See Buy Box Win on Amazon Business](#)

Save and apply

## Quantity Discounts



✔ You updated your quantity discounts.

## Set quantity discounts



These will be available to business customers.



Wilson Prime All Court Tennis Balls

Business Price ⓘ \$10.00

Quantity	Per unit	»»
<input type="text" value="e.g. 5+"/>	<input type="text" value="% off"/>	
<input type="text" value="e.g. 10+"/>	<input type="text" value="% off"/>	
<input type="text" value="e.g. 15+"/>	<input type="text" value="% off"/>	
<input type="text" value="e.g. 20+"/>	<input type="text" value="% off"/>	
<input type="text" value="e.g. 25+"/>	<input type="text" value="% off"/>	

[See all available discounts](#)

Save and apply

## Set quantity discounts



These will be available to business customers.



Wilson Prime All Court Tennis Balls

Business Price ⓘ \$10.00

Quantity	Per unit	%	\$	««
<input type="text" value="e.g. 5+"/>	<input type="text" value="% off"/>			
<input type="text" value="e.g. 10+"/>	<input type="text" value="% off"/>			
<input type="text" value="e.g. 15+"/>	<input type="text" value="% off"/>			
<input type="text" value="e.g. 20+"/>	<input type="text" value="% off"/>			
<input type="text" value="e.g. 25+"/>	<input type="text" value="% off"/>			

[See all available discounts](#)

Save and apply

## Set quantity discounts



These will be available to business customers.



Wilson Prime All Court Tennis Balls

Business Price ⓘ \$10.00

Quantity	Per unit	%	\$	««
<input type="text" value="e.g. 5+"/>	<input type="text" value="\$10.00"/>			
<input type="text" value="e.g. 10+"/>	<input type="text" value="\$10.00"/>			
<input type="text" value="e.g. 15+"/>	<input type="text" value="\$10.00"/>			
<input type="text" value="e.g. 20+"/>	<input type="text" value="\$10.00"/>			
<input type="text" value="e.g. 25+"/>	<input type="text" value="\$10.00"/>			

[See all available discounts](#)

Save and apply



## Set quantity discounts



These will be available to business customers.



Penn Championship Tennis Balls

Business Price ⓘ \$10.00

Quantity	Discount ▾		Quality
<input type="text" value="5"/>	<input type="text" value="9 %"/>	\$9.10	😊
<input type="text" value="10"/>	<input type="text" value="10 %"/>	\$9.00	😊
<input type="text" value="15"/>	<input type="text" value="11 %"/>	\$8.90	😊
<input type="text" value="20"/>	<input type="text" value="12 %"/>	\$8.80	😊
<input type="text" value="25"/>	<input type="text" value="13 %"/>	\$8.70	😊

[See buybox winning discounts](#)

Save and apply

## Set quantity discounts



These will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price

\$10.00

Quantity	Price ▾	
<input type="text" value="5"/>	<input type="text" value="\$9.75"/>	✓
<input type="text" value="10"/>	<input type="text" value="\$9.70"/>	✓
<input type="text" value="15"/>	<input type="text" value="\$9.65"/>	✓
<input type="text" value="20"/>	<input type="text" value="\$9.98"/>	!
<input type="text" value="25"/>	<input type="text" value="\$9.97"/>	!

[See buybox winning discounts](#)

Save and apply

## Set quantity discounts



These will be available to business customers.



Penn Championship Tennis Balls

Business Price ⓘ \$10.00

Quantity	Discount ▾	
<input type="text" value="5"/>	<input type="text" value="9 %"/>	\$9.10
<input type="text" value="10"/>	<input type="text" value="10 %"/>	\$9.00
<input type="text" value="15"/>	<input type="text" value="11 %"/>	\$8.90
<input type="text" value="20"/>	<input type="text" value="12 %"/>	\$8.80
<input type="text" value="25"/>	<input type="text" value="13 %"/>	\$8.70

Quality Good

[See buybox winning discounts](#)

Save and apply

Agenda

- **New User Experience**

New User Experience

# ● Active States

## Set quantity discounts



These discounts will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price  
\$10.00

Quantity	Percent off	Per unit
<input type="text" value="e.g. 4+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 8+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 12+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply

## Set quantity discounts



These discounts will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price  
\$10.00

Quantity	Percent off	Per unit
<input type="text" value="4+"/>	<input type="text" value="9 %"/>	\$9.10
<input type="text" value="8+"/>	<input type="text" value="10 %"/>	\$9.00
<input type="text" value="12+"/>	<input type="text" value="11 %"/>	\$8.90
<input type="text" value="48+"/>	<input type="text" value="12 %"/>	\$8.80
<input type="text" value="156+"/>	<input type="text" value="13 %"/>	\$8.70

[See winning discounts](#)

Save and apply



You've set your quantity discounts. It may take up to 15 minutes to update.

New User Experience

# ● Error States

## Set quantity discounts



These discounts will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price  
\$10.00

Quantity	Percent off	Per unit
<input type="text" value="5"/>	<input type="text" value="3 %"/>	\$10.00
<input type="text" value="10"/>	<input type="text" value="5 %"/>	\$10.00
<input type="text" value="40"/>	<input type="text" value="1 %"/>	\$10.00
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply

## Set quantity discounts



These discounts will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price  
\$10.00

Quantity	Percent off	Per unit
<input type="text" value="5"/>	<input type="text" value="3 %"/>	\$10.00
<input type="text" value="10"/>	<input type="text" value="5 %"/>	\$10.00
<input type="text" value="40"/>	<input type="text" value="1 %"/>	\$10.00
<b>! Enter a percent greater than 5</b>		
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply

## Set quantity discounts



These discounts will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price  
\$10.00

Quantity	Percent off	Per unit
<input type="text" value="5"/>	<input type="text" value="3 %"/>	\$10.00
<input type="text" value="10"/>	<input type="text" value="5 %"/>	\$10.00
<input type="text"/>	<input type="text" value="1 %"/>	\$10.00
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply

## Set quantity discounts



These discounts will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price  
\$10.00

Quantity	Percent off	Per unit
<input type="text" value="5"/>	<input type="text" value="3 %"/>	\$10.00
<input type="text" value="10"/>	<input type="text" value="5 %"/>	\$10.00
<input type="text"/>	<input type="text" value="10 %"/>	\$10.00
<b>! Enter a quantity greater than 10</b>		
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply

## Set quantity discounts



These discounts will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price  
\$10.00

Quantity	Percent off	Per unit
<input type="text" value="5"/>	<input type="text" value="3 %"/>	\$10.00
<input type="text" value="10"/>	<input type="text" value="5 %"/>	\$10.00
<input type="text" value="10"/>	<input type="text" value="7 %"/>	\$10.00
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply

## Set quantity discounts



These discounts will be available to business customers.



AmazonBasics AA High-Capacity Ni-MH Recharg...

Your business price  
\$10.00

Quantity	Percent off	Per unit
<input type="text" value="5"/>	<input type="text" value="3 %"/>	\$10.00
<input type="text" value="10"/>	<input type="text" value="5 %"/>	\$10.00
<input type="text" value="10"/>	<input type="text" value="7 %"/>	\$10.00
<b>! Enter a quantity greater than 10</b>		
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply



New User Experience

- **Amazon Buy Box  
Winning Algo**

## Set quantity discounts

These discounts will be available to business customers.



Teconderoga Neon  
Pencils, #2 Pre-Sharpe...

Your business price  
**\$10.00**

Quantity	Percent off	Per unit
<input type="text" value="e.g. 4+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 8+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 12+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply

## Set quantity discounts

These discounts will be available to business customers.



Teconderoga Neon  
Pencils, #2 Pre-Sharpe...

Your business price  
**\$10.00**

Quantity	Percent off	Per unit
<input type="text" value="e.g. 4+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 8+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 12+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$10.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$10.00

[See winning discounts](#)

Save and apply

## Winning discounts

Buy box discounts that may help increase your sales.



Teconderoga Neon  
Pencils, #2 Pre-Sharpe...

Business price  
**\$10.00**

5	<b>\$9.10</b> <b>9% OFF</b>
15	<b>\$9.00</b> <b>11% OFF</b>
30	<b>\$8.70</b> <b>13% OFF</b>
100	<b>\$8.00</b> <b>20% OFF</b>

[Return to setting your QDs](#)

## Set quantity discounts

These discounts will be available to business customers.



Teconderoga Neon  
Pencils, #2 Pre-Sharpe...

Your business price  
**\$10.00**

Quantity	Percent off	Per unit
<input type="text" value="4+"/>	<input type="text" value="8 %"/>	\$9.20
<input type="text" value="8+"/>	<input type="text" value="10 %"/>	\$9.00
<input type="text" value="12+"/>	<input type="text" value="13 %"/>	\$8.70
<input type="text" value="48+"/>	<input type="text" value="20 %"/>	\$8.00
<input type="text" value="156+"/>	<input type="text" value="30 %"/>	\$7.00

[See winning discounts](#)

Save and apply



You've set your quantity discounts. It may take up to 15 minutes to update.

New User Experience

- **Manage Quotes**

OVERDUE Feb 12th, 2020 11:59 pm PDT		RKH Super Masking Tapes SKU: ShivanshSKUZ Available inventory: 50 Fulfilled by: Merchant Shipping : Migrated Template	100	\$71.00 100 units \$90.00 1 unit	\$71.00 100 units \$90.00 1 unit	\$7,100.00	<a href="#">Manage your discounts</a> <a href="#">Ignore</a>
OVERDUE Jan 31st, 2020 11:59 pm PDT		RKH Super Masking Tapes SKU: ShivanshSKUZ Available inventory: 50 Fulfilled by: Merchant Shipping : Migrated Template	100	\$71.00 100 units \$90.00 1 unit	\$71.00 100 units \$90.00 1 unit	\$7,100.00	<a href="#">Manage your discounts</a> <a href="#">Ignore</a>
OVERDUE Jan 30th, 2020 11:59 pm PDT		RKH Super Masking Tapes SKU: ShivanshSKUZ Available inventory: 50 Fulfilled by: Merchant Shipping : Migrated Template	50	\$71.00 50 units \$90.00 1 unit	\$71.00 50 units \$90.00 1 unit	\$3,550.00	<a href="#">Manage your discounts</a> <a href="#">Ignore</a>

### Manage your discounts

These discounts will be available to business customers.

Quantity	Percent off	Per unit
<input type="text" value="e.g. 4+"/>	<input type="text" value="% off"/>	\$90.00
<input type="text" value="e.g. 8+"/>	<input type="text" value="% off"/>	\$90.00
<input type="text" value="e.g. 12+"/>	<input type="text" value="% off"/>	\$90.00
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$90.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$90.00

Save and apply

### Winning discounts

Buy box discounts that may help increase your sales.

Business price  
**\$90.00**

5	<b>\$85.50</b> <b>5% OFF</b>
15	<b>\$84.60</b> <b>6% OFF</b>
30	<b>\$81.00</b> <b>10% OFF</b>
100	<b>\$75.60</b> <b>16% OFF</b>

← Previous **1** 2 Next →

10 results per page ▾

FEEDBACK ↗

All inventory
Inactive (151)
Price Alerts (10)

✕

## Add quantity discounts

Your discounts will be available to business customers.

RKH Super Masking Tapes

Your B2B price  
**\$90.00**

Quantity	Percent off	Per unit
<input type="text" value="e.g. 4+"/>	<input type="text" value="% off"/>	\$90.00
<input type="text" value="e.g. 8+"/>	<input type="text" value="% off"/>	\$90.00
<input type="text" value="e.g. 12+"/>	<input type="text" value="% off"/>	\$90.00
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>	\$90.00
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>	\$90.00

[See winning discounts](#)

Save and apply

New User Experience

● **MARS**

# Automate Pricing

[Learn more](#) | [Leave feedback](#)

## Create a new pricing rule

**1 Rule name** Business pricing rule ciditest4 [Edit](#)

**2 Marketplaces selected** You have chosen 1 marketplace: Amazon.com [Edit](#)

### 3 Define rule parameters

Select the parameters for your rule.

Amazon.com [Close x](#)

Define below the pricing attributes you want to set in Amazon.com

Provide a business discount:

Quantity	Percent off
<input type="text" value="e.g. 4+"/>	<input type="text" value="% off"/>
<input type="text" value="e.g. 8+"/>	<input type="text" value="% off"/>
<input type="text" value="e.g. 12+"/>	<input type="text" value="% off"/>
<input type="text" value="e.g. 48+"/>	<input type="text" value="% off"/>
<input type="text" value="e.g. 156+"/>	<input type="text" value="% off"/>

[Save and apply](#)

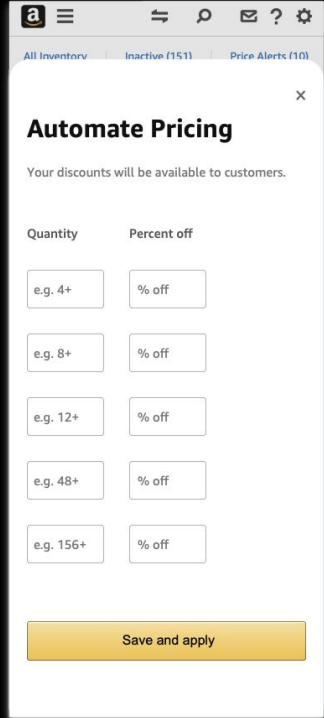
[Proceed to SKU Selection](#)

[FEEDBACK](#)

### Tips to set your parameters

**Tip 1:** Remember to save your parameters selection before proceeding to the next marketplace.

**Tip 2:** You must select rule parameters for all Marketplaces that you have selected in '2 Marketplaces' before you can proceed to SKUs selection. If you change your mind for a particular marketplace, go to '2 Marketplaces' to remove the marketplace or add additional marketplace(s) that you have missed.



New User Experience



# Manage Inventory [Learn more](#) [Take the tour](#) [Rate this page](#)

Add a Variation Add a product Preferences: 12 columns hidden NEW

Action on 0 selected Search SKU, Title, ISBN, ASIN Search 151 product(s)

Filters: Status:  All  Active  Inactive  Incomplete  Listing Removed Fulfilled By:  All  Amazon  Merchant Additional filters

Status	Image	SKU Condition	Custom Product Name ASIN	Date Created Status Changed Date	Available	Estimated fee per unit sold	Price + Shipping	Business Price + Shipping	Lowest Price + Shipping	Save all
Inactive (Out of Stock)		Hanna12345 Used - Good	Disabled School Zone - Big Kindergarten Workbook - Ages 5 to 6, Early Reading and Writing, Numbers 0-20, Matching Story Order, and More (School Zone Big Workbook Series) [paperback] School Zone,Joan Hoffman,Barbara Bando Irvin, Ph.D.,Barbara Gregorich,Shannon M. Mullally, Ph.D.,Robin Boyer,Jo Kramer,Patrick Girg. 0887431461	08/25/2020 14:59:38 08/27/2020 14:00:40	0	\$1.91	\$ 7.50	\$ 7.42	\$ 9.31 + \$0.00	Edit
Inactive Potential low pricing error		IT-B5DW-OSA9 New	Disabled Zebra Pen 29212 Zebra F-402 Ballpoint Stainless Steel Retractable Pen, Fine Point, 0.7mm, Black Ink, 2-Count B004W0AJP6	08/20/2020 19:56:36 08/27/2020 18:31:40	8	\$2.33	\$ 11.00		\$ 6.47 + \$0.00	Edit
Inactive (Out of Stock)		E8-TENR-JRCV New	Disabled Ticonderoga Neon Pencils, #2 Pre-Sharpended Wood Pencils with Erasers, 18-Count, 13018 B077B81HJG	07/14/2020 16:05:09 08/27/2020 18:24:11	0	\$1.50	\$ 10.00	\$ 10.00	\$ 5.99 + \$0.00	Edit
Inactive Potential high pricing error		52-AYPB-DK43 New	Disabled Georgia-Pacific Spectrum Standard 92 Multipurpose Paper, 8.5 x 11 Inches, 1 box of 3 packs (1500 Sheets) B00B85DJU6	08/30/2019 17:23:22 01/30/2020 15:30:08	0					Edit
Inactive Potential high pricing error		Shivansh123 New	Disabled TANTEK bb-093-protector Bubble Free, Hd Clear, Anti Scratch/Glare/Fingerprint Tempered Glass Screen Protector for iPod Touch 6G and 5G, 2 Piece B01HGS2CZ2	06/27/2019 17:37:26 04/07/2020 02:20:19	50					Edit
Inactive		Shiv777 New	Disabled Temdan iPod Touch 5/6 IP68 Waterproof Case Bluilt in Screen Protector Shockproof Case for iPod Touch 5 B071WVK5F2	06/19/2019 12:10:02 09/20/2019 14:37:01	2					Edit
Inactive (Out of Stock)		Shivansh New	Disabled Cradlepoint AER1600LP6-NA-M Advanced Edge Router for LTE Advanced and HSPA+ B01ENZ5I24	06/19/2019 12:05:24 06/08/2020 20:40:28	0					Edit
Inactive (Blocked)		ShiavnsSKU Used - Good	Disabled KabelDirekt 3 feet 4K 60 Hz DisplayPort Cable, Version 1.2, Male Connector with Locking and Nylon Sheath - Pro Series B06ZyBV1NK	06/17/2019 19:22:20 03/18/2020 18:01:00	50					Edit
Inactive Potential high pricing error		ShivanshSKU2 New	Disabled RKH Super Masking Tapes B00VSD4VX8	06/05/2019 21:11:15 08/21/2020 17:08:42	50					Edit

### Add quantity discounts

These discounts will be available to business customers.

Teonderoga Neon Pencils, #2 Pre-Sharpe... Your business price **\$10.00**

Quantity	Percent off	Per unit
e.g. 4+	% off	\$10.00
e.g. 8+	% off	\$10.00
e.g. 12+	% off	\$10.00
e.g. 48+	% off	\$10.00
e.g. 156+	% off	\$10.00

See winning discounts

Save and apply

## Add quantity discounts

Your discounts will be available to business customers.

Teonderoga Neon Pencils, #2 Pre-Shar... Your B2B price **\$10.00**

Quantity	Percent off	Per unit
e.g. 4+	% off	\$10.00
e.g. 8+	% off	\$10.00
e.g. 12+	% off	\$10.00
e.g. 48+	% off	\$10.00
e.g. 156+	% off	\$10.00

See winning discounts

Save and apply



New User Experience

- **Initial Product Listing**



## Ticonderoga Neon Pencils, #2 Pre-Sharpended Wood Pencils with Erasers, 18-Count, 13018

\$5.99 ✓prime

ASIN: B07T8K1HJG

UPC: 072067130181

Amazon Sales Rank: 333

## Competing Marketplace Offers:

8 New from \$5.99+ \$0.00 shipping

[View Listings on Amazon](#)[More Info >](#)

## Offer

Advanced View 

Seller SKU

101MyCollectible7

Once submitted, this field cannot be changed

## Add quantity discounts

These discounts will be available to business customers.

Your business price

e.g. \$5.99

Quantity	Percent off	Per unit
e.g. 18+	% off	\$5.99
e.g. 36+	% off	\$5.99
e.g. 72+	% off	\$5.99
e.g. 360+	% off	\$5.99
e.g. 720+	% off	\$5.99

[See winning discounts](#)

X

## Add quantity discounts

Your discounts will be available to business customers.

 Ticonderoga Neon Pencils, #2 Pre-Shar... **Your B2B price \$5.99**

Quantity	Percent off	Per unit
e.g. 4+	% off	\$5.99
e.g. 8+	% off	\$5.99
e.g. 12+	% off	\$5.99
e.g. 48+	% off	\$5.99
e.g. 156+	% off	\$5.99

[See winning discounts](#)

Save and apply